



1200 Fulton Place  
Fremont, CA 94539  
Phone: (510) 249 – 1400  
Fax: (510) 249 – 1430  
sales@simmtec.com  
www.simmtec.com

## **WELCOME TO SIMMTEC!**

Simmtec is a leading computer component distributor in the United States. Since 1990, Simmtec has been a memory module specialist. We provide the latest technology and full line of memory module products including DDR, Rambus, SDRAM, Flash Memory, and CPUs. Simmtec is your reliable one-stop Memory supplier. With our strong relationships with many premier manufacturers, Simmtec is able to provide you with low prices, prompt delivery and quality services.

Enclosed is Simmtec's Account Application Form. Please fill out the application form and send it back to our sales department. Once you have become our customer, we can enjoy a long-term business relationship.

### **Account Application Instructions (for International Customers)**

1. Please complete the following Account Application Form.
2. Please return your complete Account Application Form to Simmtec by mail or by fax: (510) 249 – 1430. Our mailing address is:

Simmtec, Inc.  
1200 Fulton Place  
Fremont, CA 94539

3. Once your account has been reviewed, you will receive a call from one of our professional Account Managers.



Sales Rep: \_\_\_\_\_

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**INSTRUCTIONS:**

Please print or type, and complete it with the authorized signature. If applicant is a partnership, it must be signed by all the applicant's partners. Upon completion, please fax back to the number listed above.

**ACCOUNT APPLICATION INFORMATION**

IPD #: \_\_\_\_\_

Business Name: \_\_\_\_\_ D&B # \_\_\_\_\_ Fed ID or SS# \_\_\_\_\_

Shipping Address: \_\_\_\_\_ Phone: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Fax: \_\_\_\_\_

- Sole Proprietorship       Partnership       Ownership       Corporation

Type of Business: \_\_\_\_\_ Year Established: \_\_\_\_\_ Annual Sales: \_\_\_\_\_ # of Employees: \_\_\_\_\_

President's Name: \_\_\_\_\_ Owner's Name: \_\_\_\_\_

E-mail: \_\_\_\_\_ Company's Website: \_\_\_\_\_

**BANK REFERENCES**

Name of Bank	Account #	Loan Info	Phone #	Contact
1. _____	_____	_____	_____	_____
2. _____	_____	_____	_____	_____
3. _____	_____	_____	_____	_____

**TRADE REFERENCES** (Please list computer related trade references only)

1. Company Name: \_\_\_\_\_ Account #: \_\_\_\_\_

Company Address: \_\_\_\_\_ Contact Person: \_\_\_\_\_

2. Company Name: \_\_\_\_\_ Account #: \_\_\_\_\_

Company Address: \_\_\_\_\_ Contact Person: \_\_\_\_\_

3. Company Name: \_\_\_\_\_ Account #: \_\_\_\_\_

Company Address: \_\_\_\_\_ Contact Person: \_\_\_\_\_



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**GENERAL BUSINESS PROFILE**

1. Which category *BEST* describes your company's business? (Please select one)

- System Integrator                       Distributor                       Retail Store                       Corporate Reseller
- VAR/Systems Consultant               E-Commerce                       Dealer                       OEM
- Educational Retailer                       Exporter                       Other \_\_\_\_\_

2. Which of the following describes your company's total monthly computer & components purchases with all sources? (Please select one)

- Less than \$10,000                       \$10,000 - \$50,000                       \$50,000 - \$100,000
- \$100,000 - \$300,000                       \$300,000 - \$500,000                       \$500,000 - \$1,000,000
- \$1,000,000 - \$10,000,000                       \$10,000,000+

3. How many employee(s) are in your company? (Please select one)

- 1- 5               6 – 10               11 – 20               21 – 50               50 – 100               100 – 300               300+

4. What was your company's total gross sale last year? (Please select one)

- Less than \$100,000                       \$100,000 - \$500,000                       \$500,000 - \$1,000,000
- \$1,000,000 - \$5,000,000                       \$5,000,000 - \$10,000,000                       \$10,000,000 - \$50,000,000
- \$50,00,000 - \$100,000,000                       \$100,000,000+

5. Is there a parent company?                       Yes                       No

If yes, parent company's name: \_\_\_\_\_

Address: \_\_\_\_\_

Does parent company guarantee debts?                       Yes                       No

6. How did you hear about Simmtec?

- Trade Show. If so, which one? \_\_\_\_\_                       Referred by another company: \_\_\_\_\_
- Advertisement. Please specify: \_\_\_\_\_                       Internet: \_\_\_\_\_
- Other: \_\_\_\_\_



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**CONDITIONS**

The applicant represents that the foregoing information has been supplied truthfully, accurately and voluntarily. Therefore, this authorizes SIMMTEC, INC., to investigate its creditworthiness, credit history and financial responsibility through any credit bureau or any reasonable means, including direct account with past and present creditors. Applicant also authorizes banks and other financial institutions to give information to SIMMTEC, INC. about its accounts and loans. In the event of any material change in any of the information requested or provided herein, applicant shall, within ten (10) business days of the date of the change, provide written notice of the new information to SIMMTEC, INC. If credit is extended as a result of the application, applicant agrees to make payment promptly in accordance with SIMMTEC, INC.'s terms and conditions as listed on its invoices. In the event of non-payment, the applicant does hereby agree to pay, in addition to the principal amounts, any applicable late charges, plus SIMMTEC, INC.'s actual attorney fees and court costs.

Officer or Authorized Signature: \_\_\_\_\_ Print Name: \_\_\_\_\_

Date: \_\_\_\_\_ Title: \_\_\_\_\_

**PERSONAL GUARANTEE:**

The undersigned name guarantors, in consideration of and to induce the extension of credit to applicant by SIMMTEC, INC., hereby jointly and severally and unconditionally and irrevocably guarantee to SIMMTEC, INC. the payment (in U.S. currency), when due, of all amounts owing (or which become owing) by applicant to SIMMTEC, INC. pursuant to the extension of credit to applicant. The guarantee shall not be impaired by any event or circumstance which might operate to discharge a guarantor. Guarantors waive presentment for payment, demand, protest and notice of protest and non-payment and agree to pay all expense of enforcing this guarantee, including legal expenses. SIMMTEC, INC. may pursue any of its rights or remedies under this guarantee without pursuing any of its right or remedies against applicant. Each guarantor agrees to notify SIMMTEC, INC. in writing of any change in its address or telephone number within ten (10) business days of such a change. This guarantee shall inure to the benefit of any successor or affiliate of SIMMTEC, INC.

Guarantor: \_\_\_\_\_ SSN: \_\_\_\_\_

Name: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_ Driver's License and State: \_\_\_\_\_

Guarantor: \_\_\_\_\_ SSN: \_\_\_\_\_

Name: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_ Driver's License and State: \_\_\_\_\_